

Title: Transportation Services Acquisition Under DODI 5000.74 issued in January 2016 and BBP 3.0

Abstract: This class is designed at the following experience level for this topic (please circle) **intermediate** - For industry sales & business development and operations management who bid on or execute transportation services. Also, Government personnel (civilian and uniformed) to include DOS, DHS, GSA, etc., involved in developing requirements for transportation services as well as acquisition professionals seeking insight into evolving national level policies for services acquisition.

This class will provide an update on the DOD instruction DODI 5000.74, released in January 2016 governing Services Acquisition in DOD. The update will discuss how Services Acquisitions are categorized, DOD organizational approach to managing services acquisitions, and the emphasis on performance based requirements. The class will provide an update on the Better Buying Power (BBP) 3.0 initiative and its key tenet of Improving Tradecraft in Services Acquisition. It will provide opportunity to explore implications of the changes for transportation service providers and transportation services acquisition teams. Learning Objectives: 1) Understand broad changes under DoDI 5000.74 / BBP 3.0 and how this is affecting the transportation functional domain. 2) Understand DOD national level policy management framework for translating services requirements into stable, efficient, and effective acquisitions as it applies to Transportation Services. 3) Know where to find additional information, tools or education and training.

Organization: Defense Acquisition University

Website: www.dau.mil



Mr. Venkat Rao serves as Professor of Acquisition Management and currently teaches Acquisition and Program Management courses for the Defense Acquisition University (DAU). Mr. Venkat Rao is part of the faculty of the Midwest Region, which is responsible for providing professional education and training to approximately 30,000 defense department personnel in twelve Midwest states. Mr. Rao is also the site lead for the DAU-Midwest Sterling Heights office. He has broad program management, product development, and services experience in the technology industry spanning 30 years.

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