



DoD/Government Fare Plan



*Travel on Another Level*

# Agenda

---

- Amtrak Service
- Energy Efficiency
- Benefits of Train Travel
- Fare Plan Goals



A better way to travel...

# Amtrak NEC Facts



- Amtrak Northeast Corridor (NEC) is the busiest railroad in North America, with more than 2,200 trains operating over the Washington-Boston route each day.
- When included among U.S. airlines, Amtrak ranks No. 6 in domestic passengers carried.
- Amtrak carried more than three times as many riders between Washington, DC, and New York City as the airline industry.
  - Amtrak carried more riders between New York City and Boston than all of the airlines combined.
  - Amtrak has record revenue for Fiscal Year 2016. This is the seventh consecutive year of revenue growth and the eleventh out of the past twelve years.

This information is for illustration only and may not be current

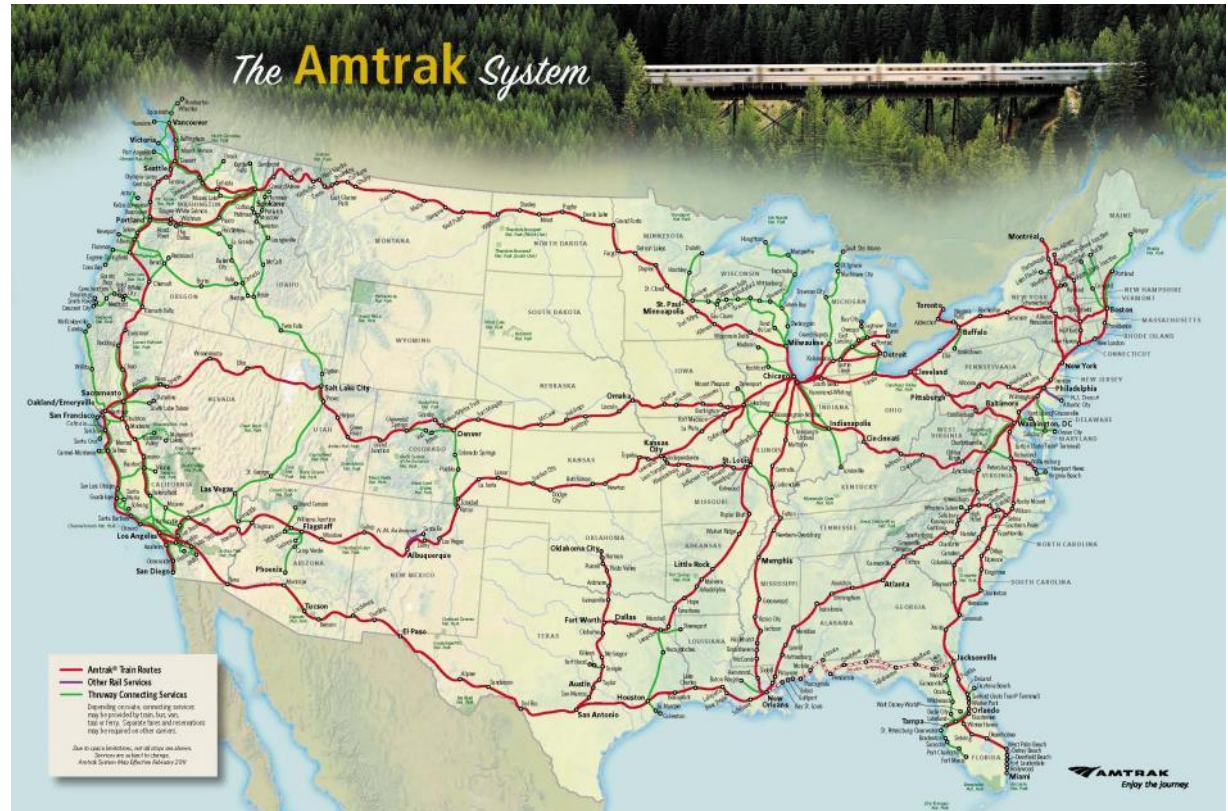


# Amtrak National Facts

## National Rail Operator for Intercity Passenger Service

Amtrak, the national rail operator, connects America in safer, greener and healthier ways.

With 21,000 route miles in 46 states, the District of Columbia and three Canadian provinces, Amtrak operates more than 300 trains each day – at speeds up to 150 mph – to more than 500 destinations.



Amtrak operates more contract commuter services than any other company; Amtrak provides either services and/or access for 13 commuter agencies

**Amtrak-National-Fact-Sheet-FY2014.pdf**

# Amtrak Means Energy Efficiency

- We balance our travel needs and mitigate our impact on the environment when we travel by rail. *Let Amtrak get you where you need to go.*
- According to U.S. Department of Energy data, Amtrak is almost 14% more efficient than domestic airline travel and 31% more efficient than auto travel on a per-passenger-mile basis.

**Energy  
Used  
(BTUs)\***



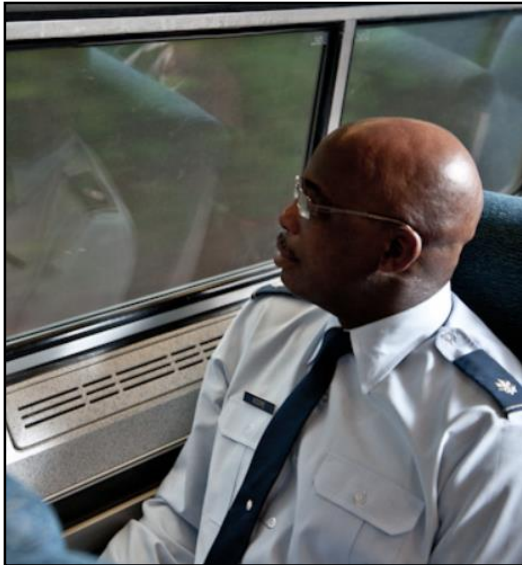
\* BTU stands for British Thermal Unit, a standard unit of energy. Figures listed are from 2009 and refer to BTUs used per passenger mile.

Energy Efficiency Data Source: U.S. Department of Energy Oak Ridge National Laboratory Data on Fuel Efficiency - Transportation Energy Data Book (Edition 30), Table 2.12

- Amtrak is a charter member of the Chicago Climate Exchange, a legally-binding integrated greenhouse gas reduction trading system. Amtrak committed to cutting diesel emissions by 6% - this represents the largest percentage of reduction committed to in the US on a voluntary basis and the first commitment by a transportation company.

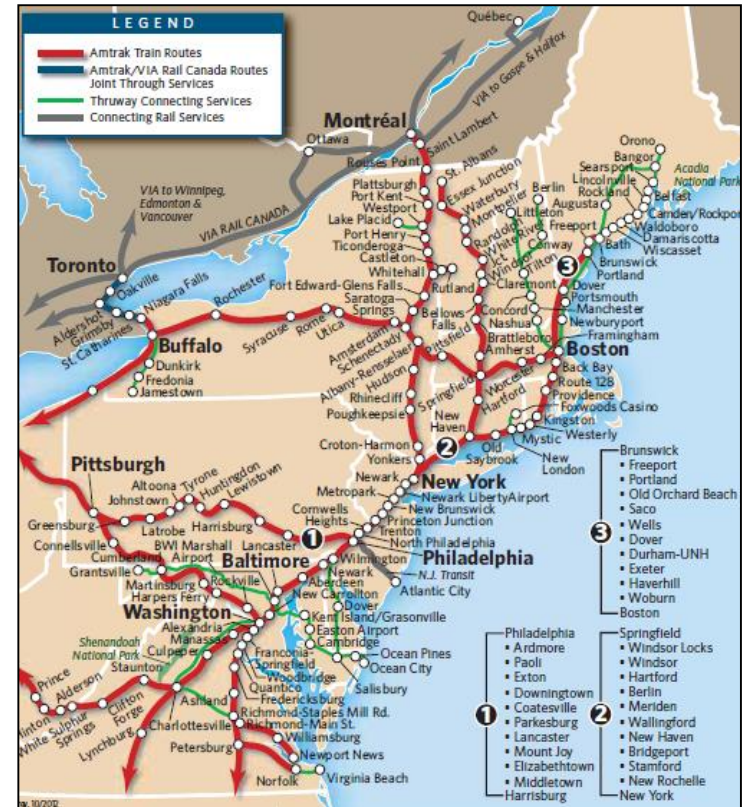


# The Unique Amtrak Experience with Many Benefits – *simply a better way to travel*



## Why Amtrak?

- Relaxing travel
- Environmentally Friendly
- Avoids stress and high transportation prices
- No added fees
- City-to-city service
- More seat and leg room -coach has 39" of legroom
- Appealing food choices in Café Cars
- Productive time in transit – electrical outlets at each seat
- Quiet Cars
- Wi-Fi on NER



<http://amtrak.com/the-unique-amtrak-experience-with-many-benefits>

## Fare Plan - Goals

- Establish a “first step” larger program for Government travel in the NEC to key city pairs.
- Designate “Corporate ID’s” for Government use to provide access to fare plan and improve reporting.
- Create an expandable program for use in other corridors and National service.
- Continue to address booking issues and better define process and procedures.





*Thank you for attending today!*

---



**Dennis M. Lyons**

Senior Officer, Natl. & Govt. Accounts

[Dennis.Lyons@amtrak.com](mailto:Dennis.Lyons@amtrak.com)

202-906-4749

***Travel on Another Level***



Confidential and Proprietary