

# Transportation University

## NDTA TRANSCOM Fall Meeting

St. Louis Union Station Hotel  
31 Oct – 3 Nov, 2016

Organization -Travelport

Website: [www.Travelport.com](http://www.Travelport.com)

Title **S14**  
**The Evolution of Modern Passenger Travel**

Abstract : The evolution of Modern Passenger Travel – Take a trip down memory lane, with a technology-centric approach, to see how “modern” passenger travel evolved from it’s early, simple and unsophisticated ways into one of the most technology-rich, complex, and efficient models we enjoy today. By attending and participating, you’ll learn about early efforts and examples of travel technology and see how it has evolved into today’s position as one of the most effective and efficient across all business sectors.

Instructor(s)

**Matt Gibbons** – Senior Director, Concur Public Sector

Mr. Gibbons has over 25 years of experience in federal government, financial, technology, and travel Industries. During this timeframe, Matt has worked for industry leaders including United Airlines, American Express, Oracle, Northrop Grumman, Dun & Bradstreet and currently leads Concur Technologies Public Sector Team.

Matt’s experience and unique perspective on travel and expense management, credit card systems, financial systems operations and data analytics has enabled him to build numerous

close relationships with the federal agencies' travel, procurement and financial offices as well as throughout the government contractor community. Specifically, he has worked with the multiple governmental organizations, including the DoD, to design and implement industry leading solutions to more effectively manage travel operations and spend.

**Dennis Lyons** currently serves as the Senior Officer of National and Government Accounts for the National Railroad Passenger Corporation (Amtrak). Based out of corporate headquarters he has successfully developed and is implementing the first ever Amtrak Federal Discount Program working with civilian agencies and DoD. Additionally, he manages all travel trade relationships domestically including Amtrak Vacations.

Recently, Mr. Lyons has also implemented Amtrak service expansions into eastern North Carolina and Norfolk VA., and regularly consults on new projects across the country including a proposed expansion along Florida's Gulf Coast, and he has developed and introduced several successful amenity products such as Auto Train's "Priority Offload". His service at Amtrak includes time on Amtrak's Product Development, and Field Marketing teams. Prior to Amtrak Mr. Lyons owned several successful media businesses based in Central Florida, conducting activities on behalf of state and local governments, European based pharmaceutical companies, and the tourism industry. Mr. Lyons attended Rollins College, and is a proud US Navy veteran.

**Tony Peter** is Senior Vice President of Business Development for Travel Incorporated. He manages the sales team for Travel Incorporated, both commercial and government. Tony began in business travel sales in 1975 with a major car rental company and later moved to a large travel management company before joining Travel Incorporated to head sales in 1998. Tony has been an invited speaker for several industry functions over the years, and he has spoken on various topics at many local BTA chapters as well as a panel participant at an education session at GBTA and a GBTA webinar last year. Earlier this year Tony served on a panel at Concur Fusion, as well as GovTravels 2016.

Your session track- Participant Desired Experience – **basic**

Session POC – Contact information including name, email, phone and location Joe Herzog, Vice President-Government Business Development, [Joe.Herzog@Travelport.com](mailto:Joe.Herzog@Travelport.com), 202-336-5104, Washington, DC