
Title: Professional Development: Establishing Trust

Abstract: This class is designed at the following experience level for this topic – **intermediate**

To succeed in any field, you need to establish trust with those you work with and work for. Often we do not take the time to set the foundation that will enable us to create that trust with the very people we must depend on to be successful. Stop and think about some of your past efforts that fell flat. Was it due to a lack of trust? Come take a moment to learn about establishing trust.

Organization: Cypress International

Website: www.cypressintl.com

Senior Vice President, Logistics for Cypress International. 1 Jan 2014 to present. Cypress International is a consulting firm for companies that currently do business with DoD or desire to do business with DoD.

Retired US Army Lieutenant General, veteran of 35+ years of federal service.



Over 20 years of senior level expertise in leading global supply chain management teams, ensuring outstanding customer satisfaction culminating in assignment as Deputy Commander of United States Transportation Command.

Background includes successful performance leading diverse teams in key facets of wholesale supply chain management to ensure outstanding customer satisfaction. Effective communicator with specific expertise in developing government and industry consensus on synergistic partnerships to solve logistics issues with national security significance.

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